Real Obvious

Real Obvious

Real Obvious
Artificial Intelligence

Protecting Your Most Valuable Assets

Topics

- ▶ AI Decision Points
- ▶ AI Options
- ▶ Real Obvious Trusted Private AI
- ▶ AI Deployment
- ▶ Next Steps

AI Decision Points

Your Business Needs AI

▶ Do You Borrow, Rent, or Buy?

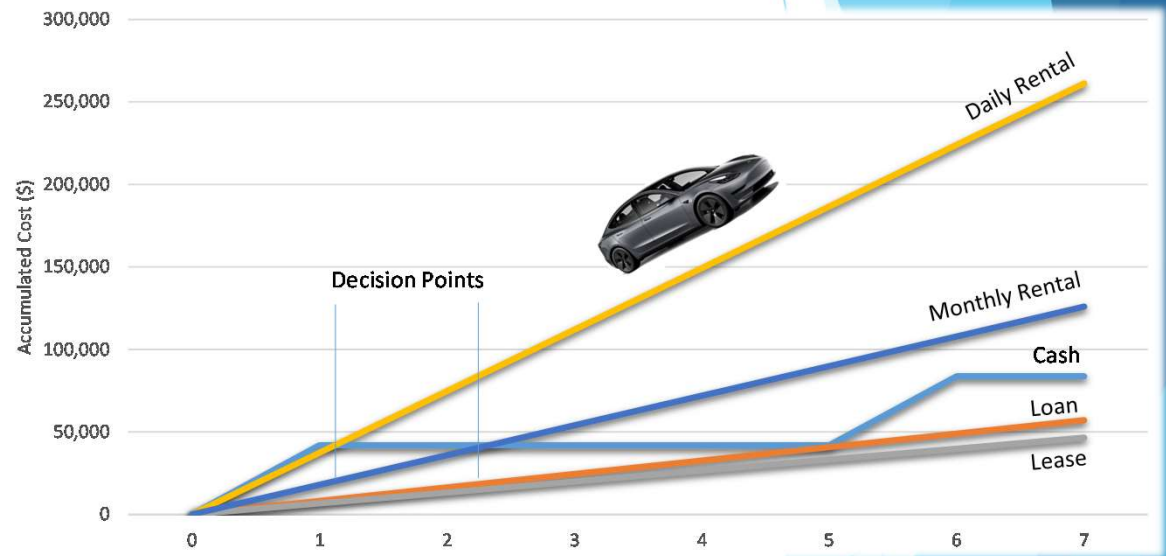▶ Tradeoff: Cost vs Business Needs

Business Needs

▶ AI Capabilities

▶ Trust / Privacy / Control

Recommend Option

▶ Buy (Self-Hosted) or Rent (Cloud Service) Trusted Private AI Services

Cash Flow – Car Rent / Buy / Lease
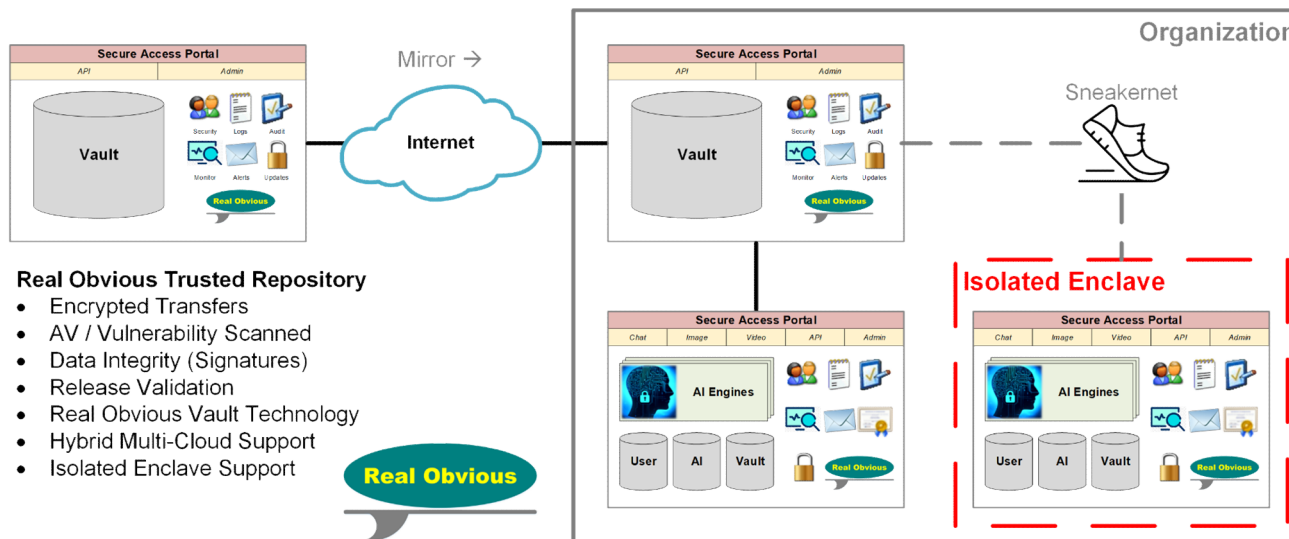
AI Options

Public vs. Private vs. Trusted Private AI

	Public	Private	Trusted Private	Comments
AI Capabilities	✔	✔	✔	All offer similar capabilities
Security	✔	✔	✔	Rely on provider security (Public) Shared / DIY Security (Private)
Trust	✔	✔	✔	Rely on provider trust (Public) DIY Trust (Private)
Privacy	✖	✔	✔	Data Sharing Risk (Public) DIY Privacy (Private)
Control	✖	✔	✔	Provider controls system (Public) DIY Control (Private)
Cost	$ Borrow / Rent	$$$ Rent / Buy	$$$$ Rent / Buy	Free to low cost (Public) DIY Support (Private) Support Included (Trusted Private)
Support	●○○○○	●●○○○	●●●●○	DIY Support (Public, Private) Support Included (Trusted Private)

Real Obvious Trusted Private AI

▶ **Trusted** – Real Obvious Trusted Repository Services (TRS)   **Secret Sauce**

▶ **Private** – Real Obvious Artificial Intelligence (AI)

Architecture – Real Obvious Trusted Repository Services (TRS)

Real Obvious Trusted Repository
- Encrypted Transfers
- AV / Vulnerability Scanned
- Data Integrity (Signatures)
- Release Validation
- Real Obvious Vault Technology
- Hybrid Multi-Cloud Support
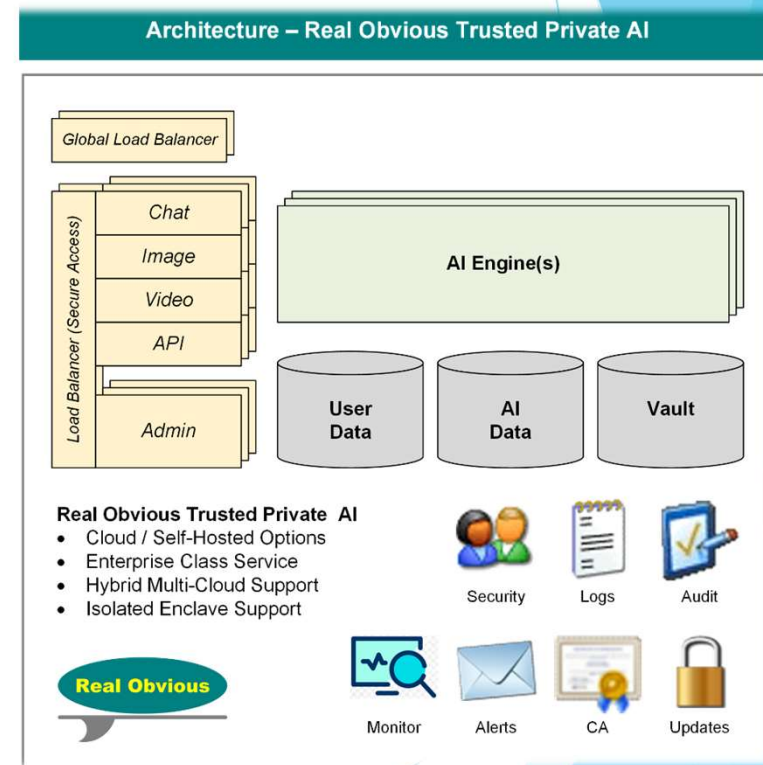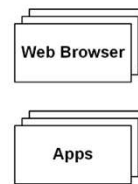- Isolated Enclave Support

AI Deployment

Real Obvious Trusted Private AI Deployment Options

► Self-Hosted

 ► Trusted Private AI (On-Premise)

 ► Dedicated Services

 ► Managed by You

 ► Updates / Support by Real Obvious

► Cloud Service

 ► Trusted Private AI (AWS Cloud)

 ► Dedicated Services

 ► Managed by Real Obvious

 ► Updates / Support by Real Obvious

Architecture – Real Obvious Trusted Private AI

Next Steps

Real Obvious

AI Check List

▶ Identify AI Business Need / Opportunity

▶ Choose Real Obvious Trusted Private AI

▶ Select Self-Hosted / Cloud Services

▶ Contact Real Obvious

  ▶ Web: www.realobvious.com

  ▶ Email: sales@realobvious.com

  ▶ Phone:+1 719-439-8399